

# PRICING CHANGES TO MAKE YOUR LIFE A LITTLE EASIER

## RETAIL MARGIN

A calculation of the retail product margins to give you better transparency of your potential profitability.

### How we calculate retail margin:

$$\frac{\text{RRP (ex. GST)} - \text{Cost per item (ex. GST)}}{\text{RRP (ex. GST)}} = \text{Retail Margin}$$

## RRP

Recommended retail sell price for retail environments. This price will include GST where applicable.

## CARTON SIZE

The number of items in the carton, so you're able to work out how many cartons you need for your business.

**00%**  
RETAIL MARGIN



## PRODUCT DESCRIPTION & SIZE

ITEM No.: XXXXXX  
RRP: \$0.00

## CARTON SIZE: 00

**\$000.00**  
ex GST

## PRODUCT DESCRIPTION

Clearly marked product descriptions and sizes so you can locate what you need quickly.

## ITEM CODE

Item codes for easy ordering online or in our walk-in warehouses.

## CARTON PRICE

Cost per carton now excludes GST. Price including GST will appear on your final invoice.

## EXCLUDING GST

Products that attract GST will now be advertised at the price excluding GST.

**WE'RE MAKING CHANGES TO BETTER SERVICE YOUR BUSINESS  
FOR MORE INFORMATION CONTACT OUR FRIENDLY  
CUSTOMER SERVICE TEAM 1300 226 723  
OR EMAIL [CUSTOMER.SERVICE@METCASHFG.COM](mailto:CUSTOMER.SERVICE@METCASHFG.COM)**